

INCONTRA, INC.

(International Concepts and Travel)
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January 2018

Dear Santa Friends,

Happy New Year!! Each year since 1985 adventurous travelers have circled the globe together with their family and friends wearing Santa Claus suits and spreading goodwill while enjoying a truly marvelous experience!

In 2018 we are proud to present:

- **San Juan, Puerto Rico** in association with the Chattooga Foundation for athletes with special needs
- **Hanoi, Vietnam**
- **Munich, Germany**

Bearing small gifts and goodwill, participants will have the opportunity to:

- Visit agencies for those in need of the Santas special brand of goodwill
- Share the spirit of the holiday season with those in need
- Be a part of goodwill events while rewarding themselves with a trip of a lifetime to

We are pleased to offer you a choice of **ONE** of the following **DISCOUNT OPPORTUNITIES** for each tour:

- **SUPER SAVER FULL PAYMENT DISCOUNT OPPORTUNITY**: Send in your application with full payment by check for the basic Santa tour and extension tour(s) on or before January 31, 2018, and receive a \$200 per person full payment discount off of the basic tour and a \$50 discount on any pre and/or post optional extensions.
- **FULL PAYMENT DISCOUNT OPPORTUNITY**: Send in your application with full payment by check for the basic Santa tour and extension tour(s) on or before March 31, 2018, and receive a \$100 per person full payment discount off of the basic tour and a \$25 discount on any pre and/or post optional extensions.
- **EARLY BOOKING DISCOUNT OPPORTUNITY**: Send in your application with a deposit of \$500 per person on or before March 31, 2018 and each person in your party will receive an early booking discount of \$50 off of the application form price for the basic Santa tour. (Applications received after March 31 will be gladly accepted however at the application form price.)

SPECIAL INCENTIVE TO SPREAD THE WORD: For every brand new Santa that you refer that signs up:

- **On or before Jan 31, 2018, you will receive a \$100 per new Santa credit** towards your 2018 Santa tour.
- Between Feb 1 - March 31, 2018 you will receive a \$50 per new Santa credit
- After April 1, 2018 you will receive a \$25 per new Santa credit.
- If you refer five or more new Santas in 2018, you'll receive an additional \$50 per new Santa credit for all

If you have any questions and/or have friends or organizations that you would like us to contact, please call us at 1-800-338-7673. We look forward to speaking to you!

Sincerely,

Roxan

Roxan Chen
General Manager, Coordinator – Santa Goodwill Tour

“Do yourselves a world of good while doing good for the world!”